

**Exam Number/Code:**M6040-424

**Exam Name:** IBM SurePOS 30  
Models 34x and E4x  
Sales mastery Exam

**Version:** Demo

QUESTION NO: 1

What is the purpose of the SurePort options on the SurePOS 340?

- A. to let retailers choose which ports they want based on their peripherals
- B. to provide a common port for both USB and RS-232 peripherals
- C. to allow for greater expansion through USB and RS-232 port splitters
- D. to replace the internal PCI slot with a smaller external port for PCI peripherals

Answer: A

QUESTION NO: 2

Which two SurePOS 300 models come with Windows Embedded for Point of Sale (WEPOS) preloaded? (Choose two.)

- A. 340
- B. E40
- C. 34A
- D. E4A

Answer: B,D

Explanation: B:Model E40 is preloaded with Microsoft WEPOS operating system.

D:The following operating systems are available as a preload for the E4A model: Microsoft Windows Embedded POSReady 2009, Microsoft Windows Embedded POSReady 7, Microsoft Windows Embedded Point of Service -WEPOS V1.1 and Microsoft Windows XP Professional for Embedded Systems.

Note: Microsoft Windows Embedded for Point of Service (WEPOS)

QUESTION NO: 3

Which port is on the front of the SurePOS 340?

- A. audio
- B. cash drawer
- C. RS-232

D. USB

Answer: D

Explanation: PC USB ports:2 (back), 1 (front)

QUESTION NO: 4

Which statement is true about the deep sleep capability of the SurePOS 340?

- A. It is used more to prevent screen burn-in than to save energy.
- B. It is the same as the hibernate feature on most laptop computers.
- C. It draws only slightly more power than completely turning the unit off.
- D. It requires a complete reboot to return to a working state.

Answer: C

Explanation: The energy saving 'deep sleep' capability and provides significantly faster performance yet similar power usage at idle.

QUESTION NO: 5

Which software feature of the SurePOS 340 interfaces with sensor drivers to allow systems to be monitored from a central location?

- A. IBM WebSphere
- B. Retail Environment for SUSE Linux (IRES)
- C. Remote Management Agent (RMA)
- D. Diagnostics for POS Systems and Peripherals

Answer: C

QUESTION NO: 6

How much smaller is the SurePOS 340 than previous SurePOS 300 models?

- A. 18%
- B. 37%
- C. 55%
- D. 84%

Answer: B

Explanation: The 4810-340 is the smallest IBM SurePOS 300 and is 37% smaller measuring just over 10 inches (257 mm) in length. This amazingly small footprint offers flexible space-saving placement and remarkable versatility.

QUESTION NO: 7

Which warranty option comes with most SurePOS 300 Express E4x models?

- A. on-site repair, 9 hours per day, five days per week, same day response
- B. courier-based repair, 1-5 business day repair time, vendor-supplied shipping
- C. on-site repair. 24 hours per day, seven days per week, same day response
- D. courier-based repair. 7-10 business day repair time, customer-supplied shipping

Answer: C

Explanation:

Warranty period: One Year

Warranty service: IBM on-site repair (IOR), 24 hours a day, 7 days a week, same-day response

Reference: IBM SurePOS 300 Express solution delivers targeted functionality for mid-sized retailers

QUESTION NO: 8

What is the purpose of the depot warranty available on administrative models of the SurePOS 340?

- A. to provide same day on-site repair, seven days a week
- B. to offer a less expensive warranty option for self maintainers
- C. to extend the standard warranty for an additional year
- D. to allow technicians to monitor the health of the unit remotely

Answer: D

QUESTION NO: 9

Which two features contribute most to the energy efficiency of the SurePOS 340?  
(Choose two.)

- A. mobile processor
- B. deep sleep
- C. low voltage processor fan
- D. powered USB ports

Answer: A,B

QUESTION NO: 10

A customer is concerned that the processor speed on the SurePOS 340 is only 1 GHz when the processor on the old SurePOS 330 was 2Ghz. How should the sales representative respond?

- A. In order to save on energy costs, some performance must be sacrificed.
- B. The new processor is a mobile processor, meaning it actually performs 10% better.
- C. The processor can be easily upgraded if it is not meeting the customer's requirements.
- D. 2GHz on the old model was overkill; 1 GHz is the right amount of power for most retail needs.

Answer: D

Explanation:

Note:Reduce energy consumption by 30% with the Intel Celeron M 373 processor