Exam Number/Code:M2040-669

Exam Name: IBM SmartCloud for Social Business for SaaS Solution Provider Sales Mastery v1 Exam

Version: Demo

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QUESTION NO: 1

Which of the following are the key benefits of Communities?

A. Enables people to work together more effectively

B. Brings people together to a central place to collaborate on projects or topics

C. Facilitates cross-company collaboration since participants can join without paying for a subscription

D. All of the above

Answer: B

QUESTION NO: 2

What is the purpose of a part number for an average fee?

- A. To bill customers when their stock price exceeds their market value
- B. To bill customers whose inbound email exceeds their SPAM threshold
- C. To bill customers when they exceed their purchased authorized user entitlement
- D. None of the above

Answer: C

QUESTION NO: 3

What is the purpose of a part number for a daily fee?

A. To bill for Meetings by the minute

- B. To bill for a partial month when an order is provisioned before the end of the first month.
- C. To credit for days when nobody logs into SmartCloud for Social Business
- D. To adjust pricing according to daily exchange rate fluctuations

Answer: B

QUESTION NO: 4

When do guest accounts expire?

A. 30 days

- B. 60 days
- C. 90 days
- D. They never expire

Answer: D

QUESTION NO: 5

Which is a key benefit of SmartCloud Engage over MS Office 365?

A. Extranet collaboration due lo the free unlimited guest accounts offered by Engage

- B. Blogs
- C. Team Calendars
- D. Voice over IP In Meetings

Answer: D