

**Exam Number/Code:**700-101

**Exam Name:** Business Edition 6000  
for Sales Engineers

**Version:** Demo

QUESTION NO: 1

Which three collaboration mechanisms increase customer satisfaction? (Choose three)

- A. Flexible enhanced customer service processes
- B. Attractive TV advertisements
- C. Variety of customer communication channels
- D. Effective mail and email communication
- E. Frequent phone communication
- F. Ability to access customer data from any device, anywhere

Answer: A,C,D

Reference: <http://www.cisco.com/en/US/netsol/ns1007/architecture.html>

QUESTION NO: 2

Which three Cisco Unified Communications and Collaboration applications are part of a basic Cisco Business Edition bundle? (Choose three)

- A. Cisco Unity Connection
- B. Cisco Unified Provisioning
- C. Manager Business Edition
- D. Cisco Unified Attendant Console
- E. Cisco Unified Communications Manager
- F. Cisco Unified Contact Center Express

Answer: A,B,E

QUESTION NO: 3

In which layer of Cisco Unified Communications system architecture does Cisco Jabber reside?

- A. Operations and serviceability
- B. Applications and services
- C. Networking
- D. Call control
- E. Call routing

Answer: A

Reference: [http://www.cisco.com/en/US/docs/voice\\_ip\\_comm/cucm/srnd/9x/ovapps.html](http://www.cisco.com/en/US/docs/voice_ip_comm/cucm/srnd/9x/ovapps.html)  
(see figure 20-1. Cisco Jabber is a collaboration client)

QUESTION NO: 4

Which four are advantages of a Cisco end-to-end architectural approach? (Choose four)

- A. enhanced security
- B. multiple protocols
- C. any end-user device
- D. multi-vendor
- E. consistent experience
- F. limited availability
- G. unified policies

Answer: A,C,E,G

QUESTION NO: 5

Cisco Business Edition 6000 supports five co-resident applications on the same Cisco UCS C220 M3 server. What is the maximum total vCPU and vRAM capacity that should be considered when deciding which co-resident applications will run on the same server?

- A. 12vCPU, 12 GB VRAM
- B. 8vCPU, 16GBvRAM
- C. 16vCPU, 8 GB VRAM
- D. 16vCPU, 16 GB VRAM

Answer: B

Reference:

[http://www.cisco.com/en/US/docs/voice\\_ip\\_comm/cucm/BE6000/InstallationGuide/9\\_x/CUCM\\_BK\\_IA4BAD3A\\_00\\_installing-cisco-business-edition-6000\\_chapter\\_01.html](http://www.cisco.com/en/US/docs/voice_ip_comm/cucm/BE6000/InstallationGuide/9_x/CUCM_BK_IA4BAD3A_00_installing-cisco-business-edition-6000_chapter_01.html)  
(coresidency, see the first note)

QUESTION NO: 6

Which three of these are business benefits of Cisco Business Edition 6000 virtualization? (Choose three.)

- A. faster return on investment through server consolidation
- B. applications deployed across multiple physical servers

- C. fixed solution aligned with fixed business strategy
- D. easy installation and upgrade
- E. single physical server deployment
- F. support for third-party management platforms

Answer: A,D,E

QUESTION NO: 7

Which three elements are part of Cisco Prime Collaboration? (Choose three.)

- A. Cisco Prime Advanced Reporting IE
- B. Cisco Prime Infrastructure
- C. Cisco Prime Unified Provisioning Manager
- D. Cisco Prime Assurance
- E. Cisco Prime Data Center Network Manager
- F. Cisco Prime Network Control System

Answer: B,C,D

QUESTION NO: 8

How many Cisco WebEx Meetings named hosts can be ordered in the Cisco WebEx Meetings promotional bundle at a promotional price?

- A. 20 named hosts
- B. 10 or 20 named hosts
- C. 10 named hosts
- D. 20 or 50 named hosts

Answer: B

Reference:

<http://www.businessedition6000.com/ordering-guideCisco-Business-Edition-6000.pdf>  
(page 10, 3rd bullet)

QUESTION NO: 9

Which client that is packaged with the Cisco Business Edition 6000 lets you access presence, IM, voice, video, voice messaging, desktop sharing and conferencing services from any device?

- A. Cisco WebEx Messenger client
- B. Cisco AnyConnect client
- C. Cisco Jabber client
- D. Cisco Unified Personal Communicator client

Answer: C

Reference: [http://www.cisco.com/web/learning/le21/le39/docs/tdw163\\_prezo.pdf](http://www.cisco.com/web/learning/le21/le39/docs/tdw163_prezo.pdf)

QUESTION NO: 10

Which three collaboration applications have to be purchased separately from basic Cisco Business Edition 6000 pre-installed applications? (Choose three)

- A. Cisco Emergency Responder
- B. Cisco Telepresence Video Communication Server
- C. Cisco Unified Communications Manager
- D. Cisco Unified Contact Center Express
- E. Cisco Prime Unified Provisioning Manager Business Edition
- F. Cisco Unity Connection
- G. Cisco Unified Presence Server

Answer: A,B,D

Reference: [http://docwiki.cisco.com/wiki/Cisco\\_Business\\_Edition\\_6000](http://docwiki.cisco.com/wiki/Cisco_Business_Edition_6000) (see bullets 7, 9 and 10)