

Exam Number/Code:2D00056A

Exam Name:APSS Avaya Networking

Version: Demo

QUESTION: 1

What does Avaya mean with delivering a "fit-for-purpose" solution?

- A. A fit-for-purpose network should offer the lowest priced solution
- B. A fit-for-purpose network provides more resiliency, better performance, less TCO, all while using less energy
- C. A fit-for-purpose network should experiment with the latest architectures and protocols
- D. A fit-for-purpose network only needs to implement a minimum of resiliency

Answer: A

QUESTION: 2

Your colleague is finalizing an Avaya Aura project with a customer. He found out that some of the existing non-Avaya edge switches will also need to be replaced and asks you "What kind of savings do Avaya Edge Switches offer over the competition?" Which three of the following reasons would you offer him? (Select three)

- A. Avaya Edge Switches can run on DC power, which enable up to 30% energy savings.
- B. Huge time savings because there is no need provision each phone and each edge switch manually.
- C. It eliminates human error in ensuring that the correct VLAN and QoS setting get assigned to each device automatically.
- D. When Miercom tested the ERS 4548GT-PWR series for example, they found that on D average it was 20-25% more energy efficient than the Cisco Catalyst 3750-X solution and the HP E4500 series solution and 50% more efficient than the Juniper EX 4200.

Answer: A,C,D

QUESTION: 3

Which three of the following are attributes of the Avaya Networking Management

Suite:(select three)

- A. Integrated node bridging
- B. Partner Integration
- C. Access and Policy
- D. Event and Performance
- E. Clean air utility

Answer: B,C,D

QUESTION: 4

There are 4 Global Support Services portfolios that are available to the Customer; Direct, Retail, Wholesale, and Co-Delivery. Which of these portfolios is sold only by Avaya and not by Partners?

- A. Direct (GX5300)
- B. Wholesale (Express) GX6300
- C. Co-Delivery (PASS) GX4300
- D. Retail (US Only) GX6100

Answer: B

Reference:

http://www.avaya.com/usa/documents/ans_supportservices_brochure_dn7254.pdf

QUESTION: 5

Avaya has a distinct advantage in the market because, unlike other vendors, our Fabric solution is not exclusive to only the largest and most expensive products. Which Avaya products currently support for our Fabric Connect technology? (Select three)

- A. ERS 3500 (typically used at the Branch Edge)
- B. VSP 9000 and ERS 8800 (typically used in the Core)
- C. ERS 4800 and VSP 4000 (typically used at the Wiring Closet Edge)
- D. VSP 7000 (typically used at the Data Center Edge)

Answer: A,C,D

QUESTION: 6

With which Ethernet Switch product should you generally lead in a Campus Edgewiring closet opportunity?(Drag and drop the correct choice into the empty box.)

- A. ERS4000
- B. ERS5000
- C. ERS 3500
- D. VSP 7000

Answer: A

QUESTION: 7

What makes Avaya's Fabric Connect fundamentally different to traditional IP networks?



- A. It uses OSPF to do the routing, based on the MAC address
- B. It uses a new Avaya proprietary protocol to get away from IP with all its limitations
- C. It uses MPLS in new and more efficient ways
- D. It enables a dynamic, agile and resilient network where Services need only be configured at the edge

Answer: D

Reference:

<http://www.avaya.com/usa/documents/dn7348.pdf>

QUESTION: 8

In connection with a CCT (Contact Center Technology) implementation project for the Government of Mourito, Avaya has partnered with a leading Distributor in the country. Avaya is required to import certain telecom equipment into Mourito. Avaya arranges for

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the shipment and same reaches Mourito port. In order to release the shipment, a no-objection letter is required from the customs unit in charge of the port. This is standard operating procedure in Mourito vis-a-vis overseas shipments. Typically, it takes about 7-14 working days to receive the letter. The Distributor, citing project exigency, pays a sum of \$150 to a senior customs official and obtains the NOC (No Objection Certificate). What prompts the Distributor to make the payment is that facilitation payments are customary and legal in Mourito.

What breach, if any, has the Distributor committed?

- A. The Distributor has breached Avaya's policy since Avaya prohibits facilitation payments.
- B. None, the payment made by the Distributor constituted facilitation payment which is customary under the laws of Mourito.

Answer: A

QUESTION: 9

DRAG DROP

Match the key values of Avaya Video Surveillance (at the left) with the appropriate stakeholders (at the right).

Increase scalability by 50 times and support tens of thousands of video streams concurrently	IT Director or Manager - concerned with strategic solutions that avoid rip & replace
Deliver sub-second resiliency with little or no video loss	Line of Business Manager - concerned with agile solutions that can rapidly adapt to changing business needs
Conduct adds moves and changes in minutes not weeks. Turn up services at the edge only - no need to touch core	CXO Level - most concerned with keeping the business running

Answer:

Increase scalability by 50 times and support tens of thousands of video streams concurrently

Deliver sub-second resiliency with little or no video loss

Conduct adds moves and changes in minutes not weeks. Turn up services at the edge only - no need to touch core

Increase scalability by 50 times and support tens of thousands of video streams concurrently

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QUESTION: 10

Which Avaya Switch is ideally suited to deliver today's pressing need for flexible, high-speed Ethernet connectivity in the high-performance Data Center Top-of-Rack (ToR) role?

- A. V5P7000
- B. ERS4800
- C. VSP9000
- D. ERS 5000

Answer: D